

Homestead Meadows' Policy on Wedding Cancellations

The standard policy of wedding banquet facilities is that wedding deposit payments are non-refundable. Homestead Meadows follows this standard.

There are several reasons for nonrefundable deposits. Here are some thoughts to explain why this policy is reasonable and necessary.

Reason 1

If deposits were refundable, many couples without firm plans or serious commitment would reserve a date and later cancel. Cancelled dates are often not possible to re-book, or are rebooked at much reduced rates.



Reason 2

The wedding banquet business is a challenging one, as evidenced by the fact that several banquet facilities in Northeast Wisconsin have gone out of business—some more than once—within the past few years. Some reasons are:

1. Large group facilities require a high investment, and are utilized mostly on weekends.
2. Most wedding couples visit many different facilities before they decide where to book. This results in high expenses scheduling visits and holding personal and telephone discussions.
3. Lots of staff members need to be available to staff a wedding, for setup, monitoring, and cleanup functions. This creates challenges in hiring and training help, and dealing with high staff turnover.
4. When a wedding is cancelled after being booked, it is likely that other couples who may have been interested in the same date had been turned away.
5. Even if the date is booked again later, the marketing expenses for booking the date have added up significantly. It costs a great deal to meet with wedding couples and their families—sometimes repeatedly—and to turn away other couples after a date is booked.



Homestead Meadows has set reasonable initial and scheduled investments for weddings and other events to book dates firmly. These payments are nonrefundable.

Please consider this when making your plans. We want you to be sure that Homestead Meadows is the right place when you are ready for your spectacular country wedding.

